

Matt Weichel

17927 Ida Dr., Los Gatos CA 95033

Cell: 336.456.0003 Email: maweiche@gmail.com

EDUCATION

North Carolina State University

August 2009-December 2013

Bachelor of Science in Business Administration: Finance Concentration

TECHNICAL SKILLS

GitHub: <https://github.com/maweiche>

CPU Languages/Programs: HTML, CSS, JavaScript, Bootstrap, Foundation

Notable Projects:

- Kanye Yoda Quote Generator and Translator - Built from scratch using HTML, CSS and JavaScript. Site utilizes dual Web API integration to generate a random quote from Kanye and translate into Yoda Speak.
- Weather Dashboard - Built from scratch as well using the basic foundations, this site utilizes a single Web API integration to display both the current weather and the forecast for the next five days. Site uses Bootstrap to build design.
- Day Planner - site utilizes local storage and functions based on the time displayed which is integrated in using Moment.JS Web API.

WORK EXPERIENCE

Caliva San Jose, CA

November 2020 - September 2021

Cultivation & Post Harvest Associate

- Executed systems and processes in propagation and cultivation of 1,000 plants weekly in compliance with State and Federal Regulations
- Ensured all clone/grow projects were running efficiently and on track for deadlines
- Leveraged employee performance data to forecast Labor Productivity and plan for following weeks Business Operations

Chick-fil-A Redwood City, CA

July 2020 - September 2020

Operations Leader

- Hired and trained 130+ team members for a Grand Opening during a pandemic
- Achieved 12% first month Profit with over \$1.3 million in sales and 24% Food Cost
- Created inventory systems to ensure product was tracked and maintained
- Implemented and executed drive-thru systems and processes for a store opening during a pandemic

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Chick-fil-A Raleigh, NC

April 2016 - January 2020

Operations Director/Grand Opening Trainer

- Recruited/Interviewed/Hired 72 new-team members and cultivated 6 leaders in 2019
- Lead operations for two multi-million dollar stores with a combined staff of 100+
- Achieved a franchise record of 14% average monthly profit for Q1 in 2019
- Served as the Lead Trainer at Grand Openings in emerging markets, overseeing all training for staff
- Analyzed monthly P&L to consistently keep IPO's below 5%
- Innovated and implemented new strategies to eliminate food; achieved average food cost of 27%
- Performed monthly team member performance evaluations and team leader meetings
- Created weekly schedule of full store and optimizing labor with forecasted sales

Chick-fil-A Raleigh, NC

May 2015-April 2016

Supervisor

- Responsible for opening and closing the store while leading the shift
- Tracked finances; Cash Tills, Sales, Labor Cost, Money Deposits.
- Organized shift with set-up sheet for peak hours and trained actively while leading

Worldwide Express Raleigh, NC

February 2014-April 2015

Account Executive

- Sourced a book of self-generated UPS and Freight clients, final book of business possessed a total of 27 clients with a weekly revenue of \$18k
- Generated leads through cold calls and set appointments to discuss logistic strategies with owners
- Closed each deal and approved the proposed strategy with business owners, implemented strategic changes to processes, advised and operated as customer support for all clients
- Awarded to the Quarter Million Club - \$5k of AWR by 6 months

COMMUNITY INVOLVEMENT

- Assistant Coach for Los Gatos High School Lacrosse (2020 - Current)
- Assistant Coach for Chauncey Boys Lacrosse Club (2020 - Current)
- Referee for California Youth and High School Lacrosse (2020 - Current)
- Assistant Coach for Millbrook High School Lacrosse (2017 - 2019)